

Propositions

attached to the thesis

Ambiguity in Social Dilemmas

UYANGA TURMUNKH
Erasmus University Rotterdam
January 5, 2017

I

Measured correctly, human behavior is surprisingly unsurprising.

(Chapter 2)

II

When asked straight whether they trust others, people answer truthfully.

(Chapter 2)

III

People are not systematically betrayal averse.

(Chapter 3)

IV

Trust those statements, whose truthfulness can be unambiguously judged ex post.

(Chapter 4)

V

Nudges are overrated.

(Chapter 5)

VI

The best way to nudge people toward better decisions may be to nudge them to respond to incentives and information.

VII

Chance of death may be a better standard for value measurement than willingness to pay.

VIII

Ambiguity can arise due to consensual vagueness or conflicting certainties. It is important to distinguish the two.

IX

Behavioral science should follow natural sciences and produce its own engineering field.

X

If Tolstoy was right in saying “All happy families are alike; each unhappy family is unhappy in its own way,” social science would be useless.

XI

Tolstoy was wrong.